

Rivkin's offering includes two unlisted managed funds structured as unit trusts. The Rivkin Australian Equity fund (AEF) is one of these and is available to Wholesale investors as defined by the Corporations Act.

This option is perfect for those who do not have the time or inclination to manage their own portfolios but want to enjoy the same strong returns that Rivkin is renowned for. Rivkin has been providing investment advice for over 20 years and the investment team has a combined experience of over 100 years. Compared to the managed accounts, the unit trust structure of the AEF provides the benefit of lower trading costs and a transparent view of the value of your investment through a single number (the unit price).

## ABOUT THE STRATEGY

The AEF invests in listed ASX equities that fall within the ASX 200 index. There are four pillars to the strategy that we employ to produce market beating returns and we combine these pillars to achieve returns that exceed that of the broader market with less volatility. The four strategies are as follows:

1. Capture positive trends in stock prices
2. Look for companies with sustainable, recurring cash-flows and earnings
3. Blend in defensive assets that move differently to equity markets
4. Hold cash when appropriate to defend against broad market weakness

When combined, these four pillars provide the ingredients necessary to achieve the investment objectives of maximising return at the lowest possible volatility.

## HOW WE MANAGE YOUR MONEY

The AEF is structured as a unit trust with Mainstream as the custodian and Perpetual as trustee. The custodian provides Rivkin with a weekly unit price that represents the net assets of the fund on a per share basis. It is this unit price that is used for investor applications or redemptions and allows investors to withdraw their money on a weekly basis. It also allows for very easy tracking of portfolio performance as the unit price is updated on the Asset Management website on a weekly basis.

## WHO THIS OFFERING MAY BE SUITABLE FOR

Rivkin's managed accounts solution may be suitable for those investors who:

- are defined by the Corporations Act as a Wholesale Investor (this can include SMSFs);
- have a minimum of \$500,000 to invest;
- do not wish or have the time to manage their own portfolios;

Rivkin can talk about the benefits of our managed fund, but please note that we're unable to provide advice based on investors' personal circumstances. We therefore urge you to carefully consider if this option is most appropriate for you. Rivkin will not issue a financial services guide, product disclosure statement or any other retail documentation in relation to this service.

## INVESTMENT CHARACTERISTICS

The strategies employed in the AEF have been developed and tested by simulating the investment performance over historical stock price data. This allows us to gather performance data based on how our strategies would have performed if we had run them during these prior time periods.

The statistics in the table below summarise the results of this testing and compare them to the ASX 200.

	RIVKIN AUSTRALIAN EQUITY FUND	S&P/ASX 200 ACCUM INDEX
<b>Construction</b>	Multi-strategy process, no sector bias, comprising 30-50 of the best quality/ trending stocks from the ASX 200	Free-float-adjusted market cap weighted, comprising 200 of the largest ASX stocks
<b>Management</b>	Actively managed, monitored daily, typical annual turnover of 3-4 times per annum	Rebalanced four times per year according to market cap and liquidity
<b>Annual Avg. Return**</b>	13.0% per annum, net of all fees	8.4% per annum, before fees
<b>Maximum Drawdown**</b>	31.1% (daily) 29.0% (monthly)	50.6% (daily) 47.2% (monthly)
<b>Annual Volatility</b>	13.1%	16.2%
<b>Return on Volatility</b>	0.993	0.517

\*\*As at 19 December 2017

## MINIMUM INVESTMENT AMOUNT AND PERIOD

The minimum investment amount is AU\$500,000. For those with less than the minimum investment, we offer two general advice services (Rivkin Local and Rivkin Global) which provide an excellent framework to assist you with managing your own money.

You are free to withdraw your investment at any time with no penalty subject to the weekly liquidity events (corresponding to the dates that the unit price is struck) and the time taken to process your withdrawal application and return your capital.

In order to achieve results that best illustrate the benefits of our products, we ask that investors aim to commit to a three-year period before assessing results.

## MANAGEMENT AND PERFORMANCE FEES

The Rivkin AEF attracts a 1.5% + GST per annum management fee which is paid monthly. In addition, there is a performance fee of 7.5% + GST which is subject to a high-water mark. The high-water mark ensures that you do not pay performance fees twice on the same performance. In other words, your investment must reach new highs before we can collect a fee on that performance.

## HOW TO GET STARTED

Client reads information memorandum and signs application form



Deposit funds for initial investment



Rivkin invests funds and sends confirmation

Please navigate to the following link to obtain the required documents  
<https://www.rivkinam.com/invest.aspx>